



Take Advantage of Gottesman Company's

CUSTOMIZED SEARCH PROGRAM

Gottesman Company will perform a customized search for your firm to find companies that specifically meet your acquisition criteria and objectives for mid-market acquisitions. We utilize our extensive research and marketing staff to identify target companies. The targeted companies are then contacted by our professionally trained marketing staff and our experienced 100 person M&A team that is located throughout the US and Canada.

PROVEN RESULTS – 6-POINT PROGRAM:

1. **FREE TO REGISTERED BUYERS** – There are No Buyer fees or Retainers for these Buy-Side Searches. Buyers pay nothing unless they actually buy a company that we bring to them.
2. **WAIVED FEE TO THE SELLER** – Sellers are more willing to talk with us because we waive our usual Seller fee in connection with our direct contact methods. It is refreshing to Sellers to learn that we actually do have a Buyer that has an interest in their company.
3. **NO AUCTIONS** – Buyers like this program because they have the first opportunity to talk to the Seller prospect whom we've contacted directly. The Buyer virtually has an exclusive opportunity to close a transaction with this Seller.
4. **PLATFORMS AND/OR ADD-ONS** – This program provides an opportunity for Buyers to concentrate on their specific needs and wants.
5. **GOTTESMAN INTERMEDIARIES** - Each Registered Buyer has his own Gottesman Intermediary who acts as liaison to all of our 100 Gottesman Intermediaries, nationwide.
6. **BUYER PROFILES** – We prepare a profile on each Registered Buyer highlighting their acquisition criteria. This is a “blind” profile that is distributed to our 100 person M&A team and 650 Cooperating Intermediaries via a special edition of the “Gottesman Report”.

For further information Contact your Gottesman Intermediary directly:

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“A Nationwide Firm with a Local Presence”
Gottesman Company – Since 1985